



PRESS RELEASE

Pressemitteilung

Leybold Optics GmbH Italy, driven to success

A new structure and local organization, full of motivation for each team component, this year has led Leybold Optics GmbH in Italy at his best success since its launch: in 2011 we have delivered high-tech process to several Italian companies in different application field.

Some of the most important players in the global ophthalmic market, once tested our high-end coatings, in terms of optical quality and lifetime properties of the coatings, have decided to buy our plants in different configurations, depending on the type of use or that they were intended for medium or mass productions.

Leybold Optics GmbH philosophy, using a common platform for each family system, allowing our customers to choose the options they prefer at the time of purchase or subsequently, upgrading the system, demonstrate us to be the right solution especially for those who prefer to enter cautiously into an highly competitive market.

The configurations of these systems will obviously be different, depending on the type of requested coatings, but each will be delivered with at least one of the key components of Leybold Optics GmbH, such as the APS source (Advanced Plasma Energy) or Electron Beam Gun HPE10/12.

The precision optics Leybold Optics GmbH has seen Italy marking a milestone in terms of sales of plants. One of the most reliable companies in this industry for quality, research and worldwide participation in space projects and beyond, has finally materialized project started with us many years ago.

In the very near future, the latest treatment technology for precision optics will be delivered, in its most sophisticated configuration, to this Italian company. The plant, a SyrusPro1350, will be equipped with the best ever coatings technology that industry could ask for. Two of the most successful components, developed by Leybold Optics GmbH, have been selected by the Company to reach their goals in coatings:

- The Optical Monitoring System OMS5000, this high technology instruments is now directly monitoring the optical quality to the full high precision substrate carrier and today is the most reliable instruments on the market.
- The LION300, Ion Assisted Deposition in Plasma Source that allow to produce the highest quality of thin film deposition processes at low temperatures, of course with high density and shift free, with the lower maintenance costs.

The capacitors industry, marked in Europe and beyond, a significant increase between the end of 2010 and 2011. Again, Leybold Optics GmbH has become a partner of major companies active in the field, one of Italian origin and one of American origin.

The increasingly high demand for capacitors, both in the field of renewable energies and in the management of power, have given way to these two precious collaborations.





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For both these applications, the selected system is CAP-M 900, the innovative solution of Leybold Optics GmbH and the reference in the market for film capacitor metalizing.

Through this systems our customers will reinforce their top positions in the film metalizing. All the most powerful and reliable components are installed into this system, most of them, developed in-house at Leybold Optics GmbH R&D laboratories.

A plasma pre-treatment, to the condition the film before metalizing film, the most precise pattern printing system, the flash evaporation system oil free margin, the SuperBias electron beam gun and the Dual In-Situ Sensor (DISS) for highest precision in measuring the density of deposited layer width and accuracy of free margins.

Last but not least, our Customer Support achieved the highest results in Italy, as never before. Our strength in being always present on the market, with new products, on top of the conventional, brought our Customer Support to realise the best success ever. Through our active Customer Support and our service team, we have been able to assist our customers requests and satisfy their service needs always on time and with the positive results.

This result was achieved thanks to our consolidated business relationship with our customers, the acquisition of several new customers and of course thanks to the reorganization of the local business.

At Leybold Optics GmbH Italy the reorganization began in 2010 and ended with the transfer of the offices from Milan to Legnano, has brought Italy to reach and exceed the results that had been set as a target for the year 2011.

Mr. Antonio Requena, new General Manager Optic Division, took over as the legal representative of the Italian branch, in early 2011. This brought many positive changes for the Italian personnel: Mr. Paolo Rossi was promoted to Sales Manager for Systems, Service and Customer Support, after about seven years of experience in technical support.

Ms. Antonella Schiavini will take care of business support services, human resource and finance. Mr. Michele Laddaga, after an experience of over 10 years as a Senior Service Engineer at Leybold Optics GmbH in Italy, has been promoted to Service Manager, a figure that will play at the Leybold Optics GmbH in North Carolina (United States of America) from 2012. We take this opportunity to thank him for his valuable collaboration and wish him the best success.

Leybold Optics in Italy is part of the EMEA regions (Europe, Middle East and Africa). All organizations and sales representative will respond to the new position responsible for them, Mr. Cunill, based in Spain, at the office in Barcelona. Important reference point for the Italian branch, the French and Spanish one, Mr. Cunill, as Optic Sales Director, is the one who will report directly to the General Manager Optic Division in Germany, for sales in the EMEA market.

Leybold Optics GmbH in Italy, thanks to its solid reputation, the quality of its products and the excellent back office support, positioned itself at a leading position in the Customer Support, in the Service and in the System Sales too in 2011.

